



LAK LOI

IT Program Manager & Inspired Thought Leader

 lak@lakloi.com

 www.lakloi.com

 London, UK


 0795 180 7982



SPECIALISMS

- ★★★★★ Global equity trading systems (Fidessa, Bloomberg SSEOMS)
- ★★★★★ Strategic IT program & project management
- ★★★★★ Data management (plus data quality and integrity)
- ★★★★★ Risk / regulatory IT systems (MiFID II, BCBS 239, PRA FDSF)
- ★★ Programming (bit rusty now, started as a software engineer)


TRADING SYSTEMS EXPERIENCE

Co-Head Sell-Side OMS Sep 2018 to Present 
FlexTrade UK Ltd City of London 


Appointed by the co-founder to establish the sell-side OMS in EMEA, already established within AMS and APAC. Successfully program managing the full end-to-end delivery for two global Tier1 investment banking clients across London, New York, Sydney and Hong Kong

Lead BA / PM Jul 2010 to Jul 2011 
JP Morgan City of London 

Appointed to manage the displacement of the GL trading platform with Fidessa in the Moscow and Johannesburg emerging market trading desks, as part of their acquisition of Cazenove and system standardization to save £6M

Lead BA / PM Dec 2009 to Jul 2010 
Merrill Lynch City of London 

Appointed to manage the greenfield implementation and integration of the Saudi Arabia emerging markets trading desk, establishing market membership and connectivity to the Tadawul and NASDAQ Dubai exchanges, as well as enhancements to the Polish on-exchange TCS block trading ATHEX and HELEX functionality and infrastructure

Technical Account Manager Mar 2008 to Dec 2009 
Bloomberg Moorgate, London 

Appointed by Head of SSEOMS EU to manage 15 European clients across 6 countries worth £9M, including front-to-back office implementation & integration, up-selling ancillary products and commercial management

Front Office Application Manager Mar 2007 to Mar 2008 
Jefferies City of London 

Appointed by the Head of IT PgM, reporting to the CTO, I managed 35 traders and their trading platforms across all asset classes, including Fidessa ETP, Bloomberg, Thompson and ULLink, covering their implementation, integration, maintenance and commercials

Senior Consultant Mar 2000 to Jul 2004 
Fidessa San Francisco & New York, US 

Appointed to implement & manage a program trading desk at Fidessa's flagship client, Banc of America. Went on to become one of Fidessa's senior consultants on both FTW and server (TOP, EMMA, CAMA, IMAR, BEAM, List & Wave Mgt, Bluebox, ETP, USTP, FIX, RTD, FDA, FTW, XMFN)

**Earlier experience available on request*

TECH PHILOSOPHY

*"It's not rocket science,
It's computer science"*

WHAT MAKES ME TICK



Helping People

I've written a self-help book to help people self-realize and tap into their ultimate potential by cultivating their self-mastery using martial arts & philosophy. Check out www.MartialMindPower.com



Creativity & Inspiration

Imagination is beginning of creation.
You image what you desire,
You will what you imagine,
And at last, you create what you will
Stay inspired



Mind, Body & Spirit Cultivation

You can only give what you've got, so train all your faculties. I'm a fully qualified martial arts instructor and fitness coach, and run a martial arts school. Check out www.JKDLondon.com

TRADING KNOWLEDGE

- ✓ Equities and equity-like products
- ✓ Front-to-back office trade lifecycle
- ✓ High touch and low touch trading
- ✓ DMA and smart order routing
- ✓ Algorithmic trading including white labeling
- ✓ Market making and RSP quoting
- ✓ Some exposure to FX, fixed income and SBL
- ✓ Bookings, allocations, confirmations, clearing and settlement
- ✓ Middle- and back-office integration

EDUCATION



BSc (Hons) Computer Science / Software Engineering
The University of Birmingham
Sep 1992 to Jul 1995



Educational sabbaticals:
Jul 2004 – Mar 2007; Jul 2011 – Feb 2012;
Mar 2014 – Jan 2015; Sep 2017 – Sep 2018

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PROGRAM MANAGEMENT EXPERIENCE

IT Program Manager

HSBC

Aug 2016 to Sep 2017 📅

Canary Wharf, London 📍

Appointed by the Head of Equities IT to manage the equities trade data provisioning into a strategic data-warehouse for regulatory (MiFID II, Volcker) and finance reporting. Data sourced from Fidessa (cash trades, positions & valuations) and Global 1 (SBL activity trades, positions, valuations & collateral), with 34 direct reports

IT Program Manager

London Stock Exchange

Jul 2015 to Jul 2016 📅

City of London 📍

Appointed by the Head of IT Cost Allocation and sponsored by the Head of Finance to manage the program to determine the LSE Groups £350M annual IT expenditure, to identify and save £60M

IT Program Manager

Santander

Feb 2015 to May 2015 📅

Euston, London 📍

Appointed by the CDO to establish the BCBS 239 RDA/RRF program to improve the data quality & integrity for regulatory reporting

IT Program Manager

Barclays

Aug 2013 to Mar 2014 📅

Canary Wharf, London 📍

Appointed by Head of Group Risk to manage the PRA FDSF ALM regulatory reporting program across 8 businesses, with 40 direct reports

Senior Project Manager

Santander

Feb 2012 to Aug 2013 📅

Mayfair, London 📍

Appointed by the Head of ALM to manage the technical delivery of the ALM Risk program, which incl. ETL processing, QRM risk integration, TOM for data quality, integrity, maintenance and error management. Awarded Santanders' coveted ELITE Award for innovation

A DAY OF MY LIFE



- Commuter learning on the train
- Ensuring all the projects run smoothly and coordinated internally
- Taking care of the clients new business requirements, enhancements and enquiries
- Building a business development strategy for our company's future
- Coaching resources and students
- Spending time with the family (not enough)
- Sleeping and dreaming of being the best we can be

LIFE PHILOSOPHY

"Self conquest is the greatest of victories. Mighty is he who conquers himself"

MOST PROUD OF



Persistence & Loyalty

24 years experience within IT & banking, global equity trading systems, data management, and regulatory / risk reporting systems



Inspiring People

Over 19 years inspiring, empowering and coaching people as a PgM/PM to be the best they can be



Saved Millions

I've helped companies save millions on IT systems through providing optimized processes and systems



Digital Revolution

I've been lucky to witness and be part of the exciting transformation of manual to digital trading right from the beginning

ACTIONS & ARTEFACTS

- ✓ Agreeing terms, scope & strategic roadmaps
- ✓ Cross-functional buy-in
- ✓ Budget planning & pitching
- ✓ Resource management & matrix/FTE plan
- ✓ Recruitment & hiring
- ✓ Project/delivery planning-agile, kanban, waterfall
- ✓ Process engineering & target operating models
- ✓ Risks, issues & escalation management
- ✓ Communication packs & reports
- ✓ Team collaboration & sharing
- ✓ Senior stakeholder & client management
- ✓ SteerCo's, PSCs, PWGs & war rooms
- ✓ On, near and off-shoring across functions

GEEK CHIC



Full software development lifecycle System/infrastructure architecture & design



JIRA, BigPicture, SharePoint, Confluence MS Word, Excel, PowerPoint & Visio



C/C++, VB/VBA, Delphi/Pascal Unix/Linux, Scripting, TCL SQL, MS SQL Server, Sybase, Oracle